



CAPABILITIES & SERVICES

Professional Management Services Including:
Construction Project and Program Management
for Government, Commercial and Private Clients

ShapiroCM

EXPERTISE & EXPERIENCE

Jay Shapiro & Associates, Inc. ("ShapiroCM") is a professional service firm providing Construction Program Management, Owner Representation and Project Advisory / Consulting services to clients nationwide. The firm, headquartered in the New York City area, was incorporated in 2002 and has experienced almost 20 years of steady growth. Our purpose and mission is to bring together experienced, technologically proficient talent in building, design and construction, to deliver projects and services effectively and efficiently.

CLIENTS

ShapiroCM is active today with project assignments across the country representing "in-place" construction value in excess of \$300,000,000. Project types include institutional and commercial buildings, schools, trade education campuses, interiors, system upgrades, multi-family residential buildings, historic restorations, laboratories and energy improvements, including whole building retrofits. Public and private sector clients include federal, state and local government agencies and boards of education, corporations, private developers, and institutions of higher education. ShapiroCM holds the highest level of federal and state prequalification as well as a variety of established term contracts with which it is able to provide agile response to client needs.



CM-as-Agent Services during Design, Construction, and Post-Construction Phases for retrofit of multiple floors including Courtrooms; Briant Federal Courthouse, White Plains, NY

SERVICES & CAPABILITIES

ShapiroCM's staffing incorporates Professional Engineers, Registered Architects, Certified Construction Managers and others required to perform a comprehensive scope of Program-, Resource- and Construction Management services that include all phases of planning, development, contract procurement, construction oversight and project turnover.

SCOPE OF SERVICES



CM-as-Agent Services for Design, Construction and Post Construction Phases of NYCHA-NYSERDA Net-Zero Retrofit at Ravenswood Houses, Astoria, Queens

- Program or Project Construction, Design, Data and Resource Management
- Owners Representative
- Advisory Services
- Extension of Client Staff
- Management Consulting
- A/E Design Review
- Cost Modeling and Cost Estimating
- Scheduling
- Constructability Analysis
- Value Engineering
- Construction Administration

Design Phase
Oversight
Technical Review
Scheduling
Cost Estimating
Studies

Procurement Phase
Contracts

Construction Phase
Project Management
Field Oversight
Scheduling
Cost Control

Bid/RFQ Process
Site Visits & Conferences
Cost/Bid Analysis

Post Construction
Move Coordination
Technology Coordination
Occupancy Planning
Evaluations

Additional Services
Commissioning
Testing
Special Inspections
Partnering
Claims

Management Services
Program Management
Management Consulting



CM-as-Agent, Multi-Prime contract structure; Construction, Closeout and Occupancy Phase services for New Franklin Twp. H.S., Somerset, NJ

ShapiroCM

MEET OUR TEAM



Jay Shapiro founded ShapiroCM in 2002, combining the best of his 20 years of industry-leading experience at Tishman Construction and Heery International with his strong client services skills. In his 40 years of Construction Management, Jay has been involved in some of the most iconic building projects in the country. Jay's philosophy is that we build relationships in the process of building structures, and that leads to satisfied clients. He's fond of pointing out that ShapiroCM offers the professionalism of the big firms with the agility and personal touch of a small firm. And, Jay ensures that each and every project, no matter the size, receives the same high level of service and attention.

Jay Shapiro, PE - Principal



Holly Fisher
Executive Vice President

Holly Fisher brings business strategy experience gained as a member of an industry-leading Management Consulting practice. With ShapiroCM since 2015, Her expertise in planning, operations and data analysis, enables ShapiroCM to operate efficiently and allows us to offer an approach to enhanced management consulting services not available or offered via other, traditional CMs.



Robert Lautato, CCM
Vice President
Operations

Robert Lautato is a ten-year veteran of ShapiroCM. An Architect and CCM, Rob oversees ShapiroCM's Federal projects and services, nationwide. Rob understands all aspects of building design and construction, and has in-depth knowledge of a variety of contract forms. His sensitivity to security needs makes our firm a preferred partner for the government and other clients.



Nunzio Petraccoro
Vice President
Operations

Nunzio Petraccoro, a Pratt Architect, utilizes his experience in Architecture and Construction Management to lead our projects for the City of New York and clients in New Jersey. His determination and leadership led his team to the successful completion of several high-profile citywide projects. Nunzio has had responsibility for delivery of construction valued in excess of \$100M. Nunzio also works with many Community and Residential organizations throughout NYC.



Nancy Popkin
Vice President
Marketing and HR

An Emmy-Award winning television professional, Nancy Popkin brings years of experience recruiting and coaching project teams in competitive industries. Her focus combines the marketing of ShapiroCM, with the recruitment of the resources needed to service the work. Nancy identifies and supports the structuring of dedicated, client-centered teams. She nurtures the well-being and personal development of all of our professionals – enhancing the unusual firm culture that we proudly offer our clients.